

<b>Course Title:</b>	<b>GTI SUCCESSFUL RETAILING COURSE</b>
<b>Course Cost:</b>	£46.80 inc vat
<b>Course Entry Requirements:</b>	None
<b>Course Type:</b>	Theory only
<b>Assessment Day Required</b>	Course is Not suitable for tablets or mobile. No
<b>Qualification awarded</b>	GTI Diploma
<b>Accredited Course</b>	Accredited with the Guild of Holistic Therapists
<b>CPD Points</b>	7 points
<b>Paying for your course:</b>	<p><b>Self Funding:</b>  <b>payable by bacs, Paypal, Invoice or via pay now button on the website</b></p> <p><b>ITA Funding</b> - This course can be funded using Individual Training Account funds – PLEASE NOTE the funds must be in place before a booking can be made. Once your ITA account is in place please contact DT Therapy School to arrange your booking. ITA funds include the required deposit but if a student cancels the course then the student is liable for the deposit and will be invoiced accordingly.</p> <p><b>This course requires payment in full before commencement.</b></p>
<b>Course Information:</b>	<p>The GTi Successful Retailing course covers all the aspects therapists will need to know in order to confidently and competently retail products to their clients.</p> <p>The course includes detailed modules on how to choose and prepare your products, how to approach the client and how to measure their response.</p> <p>The course is beautifully written and accompanied by images and voiceovers to give the best possible learning experience.</p> <p>This theory-only course is completed entirely online, in your own time, so it fits in around a busy lifestyle. There are no online examinations to complete, instead students are provided with a workbook which contains tasks for each module which will help them to tailor the sales process to their own business and products</p>

## Modules to be completed :

The Guide to Starting Your Own Business comprises eight modules which are listed below.

1. Introduction & Step 1 - Preparation
2. Approach
3. Questioning
4. Demonstration
5. Response
6. Closing
7. Follow-up



ITA Approved Provider

**theguild** **theguild** **theguild**  
of Therapy Lecturers of Holistic Therapists of Beauty Therapists

**ITA Approved Provider with Accredited Courses**

Copyright © DT Therapy School, 1-2 Jubilee House, Saltire Centre, Glenrothes.KY6 2AH  
Tel: 01592-328350 - E-mail: [admin@dttherapyschool.co.uk](mailto:admin@dttherapyschool.co.uk) - Web: [www.dttherapyschool.co.uk](http://www.dttherapyschool.co.uk)